



**SWISS FOOD &
NUTRITION VALLEY**

SFNV partner offer for Large Enterprises

Shape the future of food innovation in Switzerland.

Join Switzerland's food innovation ecosystem to raise your voice, build strategic relationships and turn shared challenges into action.



Why partner with the Valley?

- ✓ Find and pilot with the most relevant food tech startups in Switzerland and beyond
- ✓ Access cross-industry perspectives, international delegations and global food networks
- ✓ Co-develop and fund research with leading universities and research institutes
- ✓ Demonstrate leadership in food innovation across sustainability, health and technology
- ✓ Attract talent to your food innovation teams

How can I benefit ?

Communicate – share your leadership and shape the conversation

- Featured across SFNV's channels, reaching 20,000+ food innovators — spotlight article, expert interview or milestone coverage
- Exclusive placements in leading Swiss and international food publications — ad value up to CHF 30,000 per placement
- 4x curated partner newsletters and 3x dedicated sessions with your Key Account Manager per year

Connect – build the strategic relationships that accelerate innovation

- Curated introductions to startups, research institutions, NGOs and international delegations
- Free attendance to all SFNV events — Annual Valley Day, State of Plays, Roundtables, Walking the Valley
- Co-host an SFNV event on your own terms, or take the floor as an expert voice
- List your facilities on the Navigator to attract the most relevant startup partners

Collaborate – drive systemic change through cross-sector initiatives

- Join SFNV-led strategic initiatives — Nutrition4Metabolic Health, FAO Scaling Hub, Ecotrophelia
- Seats on Strategic Initiative sub-committees to influence SFNV's direction and Switzerland's food innovation agenda
- Participate in funded research consortia — 10+ opportunities per year across your fields of interest



"The Valley stands out as a vibrant community where public and private partners come together. We join forces to create concrete solutions to shape a more future-proof global food system."

Christoph Hartmann
Head of Science & Technology at Nestlé

Annual partnership fee

For food and nutrition companies with an annual revenue above CHF 100M.

Large Enterprise	Annual revenue CHF 100M - 1bn	CHF 25'000
X-Large Enterprise	Annual revenue >CHF 1bn	CHF 75'000

"SFNV has grown to become a key factor in putting Switzerland on the food innovation map globally."

Ian Roberts
Chief Technology Officer at Bühler



Trusted by Switzerland's food innovation leaders



dsm-firmenich 

Givaudan  helbling



Let's shape future-proof food systems. Together.

Every Valley partner has a story. Nestlé opened their labs to pilot with startups. dsm-firmenich shaped the public debate on food innovation. What will your story be? Let's talk about what matters to your business — whether that's finding the right startup partners, strengthening your voice in food innovation, or contributing to initiatives that drive real change.

We'd love to hear from you

Let's have a call to hear more about the Valley, and to share what matters most to you and your priorities.

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